

# BS in Agricultural and Food Business Management

Fall 2016

Department of Applied Economics, University of Minnesota

Name	Email address	Year of Program Entry
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Course designator, name, and credits	Terms Offered	LE Status	Term Completed
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## Foundation Courses

All courses must be taken A-F and passed with grade of C- or better.

COMM 1101 Public Speaking - 3 or AFEE 2421 Prof Comm - 3	F S SS F S	Civ	
WRIT 1301 University Writing - 4	F S SS		
WRIT 3562W Tech Prof Writing - 4	F S	WI	
MGMT 3033W Business Comm - 3	F S	WI	
MATH 1142 Short Calculus - 4 or Math 1271 Calculus I - 4	F S SS F S SS	Mth	

## Professional Courses

All courses must be taken A-F and passed with grade of C- or better.

### APEC Core & Elective Courses

APEC 1001 Orientation - 1 (Fr./So.) or CFAN 3201 Career Plan - 1 (Jr./Sr.)	F F S		
APEC 1101 Prin of Microecon - 4	F S	SocS, GP	
APEC 1102 Prin of Macroecon - 3	F S		
APEC 3001 Appl Micro: Consumer - 4	F S		
APEC 3002 Appl Micro: Manager - 4	F S		
APEC 3501 Agribusiness Finance - 3	F		
APEC 4821W Bus Econ & Strategy - 3	S	WI	
APEC elective (area of emphasis) - 3	F S		
APEC elective (area of emphasis) - 3	F S		
APEC elective (interdisciplinary) APEC 4103 World Food Problems - 3	F		

### CSOM Core & Elective Courses

SCO 2550 Business Statistics - 4 or Stat 3011 Intro Stat Analysis - 4	F S SS F S SS		
ACCT 2050 Intro to Fin Reporting - 4	F S SS		
SCO 3001 Intro Operations Mgmt - 3	F S SS		
ACCT 3001 Intro to Mgmt Acct - 3 or MGMT 3001 Fund of Mgmt - 3 or MKTG 3001 Prin of Mktg - 3	F S SS F S SS F S SS		

You can select either of two tracks to complete your CSOM course requirements. Track 1 is an area of emphasis composed of CSOM elective courses with a total of 6 credits. Track 2 is a minor in CSOM. Most CSOM minors are 12 credits.

Track 1:			
CSOM elective (area of emphasis) - 3			
CSOM elective (area of emphasis) - 3			
Track 2: CSOM minor – 12 to 16			

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## Liberal Education Requirements

Consult the listing in the Liberal Education section of the Class Schedule to determine if courses you are taking to complete the major requirements also satisfy the liberal education requirements.

Diversified Core:

Physical and Biological Sciences: A minimum of 2 courses (8 credits) to include one course in biological sciences with a lab and one course in physical sciences with a lab.

	F S	Bio/L	
	F S	Phy/L	

Social Sciences, Historical Perspectives, Arts and Humanities, and Literature: historical perspectives (His) - 3, arts and humanities (AH) - 3, and literature (Ltr) - 3.

APEC 1101 Prin of Microecon - 4	F S	SocS	
		His	
		AH	
		Ltr	

Mathematical Thinking: a minimum of one course

Math 1142 or Math 1271 - 4	F S SS	Mth	
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Designated Themes:

At least 3 credits each from three of the remaining four themes: Civic and Life Ethics (Civ), Diversity and Social Justice (DSJ), Environment (Env), and Technology & Society (TS). Taking APEC 1101 meets the Global Perspectives (GP) theme.

		Civ	
		DSJ	
		Env	
		TS	
APEC 1101 Prin of Microecon - 4	F S	GP	

Writing Intensive:

You are required to take first-year composition (WRIT 1301 or equivalent), plus four writing intensive courses. At least two writing intensive courses must be upper division (3000 or 4000 level), one of which should be in your major.

WRIT 3562W Tech & Prof Writing - 4	F S	WI (2)	
MGMT 3033W Business Comm - 3	F S	WI	
APEC 4821W Bus Econ & Strategy - 3	S	WI	

## Free Electives (Approximately 21-24 credits)


### Diversified Core:

AH (Arts/Humanities)  
Bio (Biological Science)  
His (Historical Perspectives)  
Ltr (Literature)  
Mth (Mathematical Thinking)  
Phy (Physical Science)  
SocS (Social Sciences)

### Designated Themes:

Civ (Civic Life and Ethics)  
DSJ (Diversity and Social Justice in the United States)  
Env (The Environment)  
GP (Global Perspectives)  
TS (Technology & Society)  
WI: Writing Intensive

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<b>Entrepreneurship &amp; Business Management</b>			
APEC 3006 Appl Macro: Govt - 3 or APEC 3007 Appl Macro: Policy - 3	F S F S	-- GP	
APEC 3451 Food & Agric Sales - 3	S		
APEC 3551 Entrepren Fund - 3	F		
APEC 4481 Futures & Options - 3	S		
APEC 4501 Financial Modeling - 3	S		
APEC 5811 Coop Organizations - 3	S		
ACCT 3201 Inter Mgmt Acct - 2	F S		
BLAW 3058 Contracts & Agency - 4	F S		
FINA 4221 Prin of Corp Finance - 2	F S		
HRIR 3021 Hum Res Mgmt & IR - 3	F S		
MGMT 3010 Intro Entrepren - 4	F S		
MGMT 4008 Entrepren Mgmt - 4	F S		
MKTG 3010 Mktg Research - 4	F S		

<b>Financial Analysis &amp; Business Management</b>			
APEC 3006 Appl Macro: Govt - 3 or APEC 3007 Appl Macro: Policy - 3	F S F S	-- GP	
APEC 4481 Futures & Options - 3	S		
APEC 4501 Financial Modeling - 3	S		
APEC 5751 Ag & Trade Policy - 3	F		
ACCT 5101 Intermed Acct I - 4	F S		
ACCT 5102W Intermed Acct II - 4	F S		
ACCT 5160 Financial Stmt An - 2	F S		
BLAW 3058 Contracts & Agency - 4	F S		
FINA 4121 Fin Mkts & Int Rates - 2	F S		
FINA 4122 Banking Institutions - 2	F S		
FINA 4221 Prin of Corp Finance - 2	F S		
FINA 4321 Port Mgmt & Perform Eval - 2	F S		
FINA 4522 Options & Derivatives I - 2	F S		
FINA 4622 International Finance - 2	F S		
INS 4100 Corp Risk Mgmt - 2	F S		
INS 4200 Insur Theory & Prac - 2	F S		

<b>Individual Area of Emphasis</b>			
Students preparing for careers in fields such as: communications, law, or information systems may design an individualized emphasis in consultation with their adviser and the Major Coordinator. The individual area of emphasis will be recognized on the APAS report. The minimum coursework is 12 credits.			

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<b>Agricultural Markets and Risk Management</b>			
APEC 3006 Appl Macro: Govt - 3 or APEC 3007 Appl Macro: Policy - 3	F S F S	-- GP	
APEC 3411 Commodity Mktg - 3	F		
APEC 4481 Futures & Options - 3	S		
APEC 4501 Financial Modeling - 3	S		
BLAW 3058 Contracts & Agency - 4	F S		
FINA 4121 Fin Mkts & Interest Rates - 2	F S		
FINA 4321 Port Mgmt & Perform Eval - 2	F S		
FINA 4522 Options & Derivatives I - 2	F S		
MGMT 3040 International Bus - 2	F S		
MGMT 4040 Negotiat Strat - 4	F S		
MKTG 3010 Mktg Research - 4	F S		
MKTG 3040 Buyer Behavior - 4	F S		
INS 4100 Corp Risk Mgmt - 2	F S		
INS 4200 Insurance Theory & Prac - 2	F S		
SCO 3045 Sourcing & Supply Mgmt - 2	F S		
SCO 3056 Supp Chain Plan & Control - 4	F S		
SCO 3072 Man Tech in Supp Chain - 2	F S		

<b>Food Sales and Industry Management</b>			
APEC 3006 Appl Macro: Govt - 3 or APEC 3007 Appl Macro: Policy - 3	F S F S	-- GP	
APEC 3451 Food & Agric Sales - 3	S		
APEC 3821 Retail Center Mgmt - 3	S		
APEC 4451W Food Mktg Econ - 3	F		
APEC 4461 Horticultural Mktg - 3	F		
APEC 4501 Financial Modeling - 3	S		
MKTG 3010 Mktg Research - 4	F S		
MKTG 3040 Buyer Behavior - 2	F S		
MKTG 4030 Sales Mgmt - 4	F S		
MKTG 4050 Integrated Mktg Comm - 4	F S		
MKTG 4060 Mktg Channels - 4	F S		
MKTG 4080W Mktg Strat - 4	F S		
MKTG 4082W Brand Mgmt - 4	F S		
SCO 3045 Sourcing & Supply Mgmt - 2	F S		
SCO 3056 Supp Chain Plan & Control - 4	F S		
SCO 3072 Man Tech in Supp Chain - 2	F S		